



**FRANK RUSSO**, MBA, ARM, CRIS, CyRM  
*Founder & Executive Vice President*  
New York, New York  
(646) 220-0991  
[frusso@procorllc.com](mailto:frusso@procorllc.com)

## **SUMMARY OF EXPERTISE:**

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Mr. Russo founded Procor in 2013, establishing a national consulting firm offering expertise in insurance valuation, disaster planning and mitigation, claims recoveries and dispute resolutions. As a subject matter expert, Mr. Russo provides clarity and professional analysis in the quantification of complex matters, disputes and claims involving Physical Damages, Business Interruption, Delay in Completion, Builder's Risk, Construction Defect/CGL, Crime, Fidelity and Cyber Breach on behalf of the impacted parties, Policyholder and/or Business Owner.

Mr. Russo is a recognized thought leader on resiliency strategies that protect businesses from income-impacting disasters. Mr. Russo served on the New York Building Congress Task Force on New York City Storm Preparedness discussing the impacts of Superstorm Sandy.

Prior to co-founding Procor, Mr. Russo was a Group Managing Director at Aon and led Aon's Superstorm Sandy efforts for its clients, managing over \$2 Billion in commercial insurance claims.

## **RECENT PROFESSIONAL EXPERIENCE:**

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**Aon | Property Risk Consulting**  
New York, New York  
**Group Managing Director**  
**2002-2013**

Mr. Russo was the group Managing Director of Aon Property Risk Consulting, a North American practice of approximately 100 property risk professionals specializing in risk control and engineering, insurance valuations, disaster response coordination, claim advocacy, and claim preparation and forensic accounting. Mr. Russo led Aon's disaster and claim services for clients and partners affected by Superstorm Sandy, managing over \$2 Billion in commercial property and business interruption claims. Mr. Russo was also a part of the leadership team of Aon Global Risk Consulting's Risk Control, Claim and Engineering group, which expanded into services ranging from casualty risk, fire protection and energy risk engineering. In 2013, Mr. Russo was selected as one of the Top 300 leaders in the U.S. and participated in the Aon Risk Solutions U.S. Retail Leadership gathering.

## **EDUCATION & PROFESSIONAL DESIGNATIONS:**

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- Lubin School of Business, Pace University, Executive MBA (with distinction)
- Rutgers University, Bachelor of Science, Criminal Justice
- International Risk Management Institute, Construction Risk Insurance Specialist (CRIS)



- American Institute for Chartered Property Casualty Underwriters and the Insurance Institute of America, Associate in Risk Management (ARM)
- Cyber Insurance Risk Manager, Associated Risk Managers Ohio (CyRM)
- Associate Member, Association of Certified Fraud Examiners (ACFE)

#### **AFFILIATIONS/AWARDS:**

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- “Top Gun of the Year” Finalist (2017)
- “Top Gun of the Year” Finalist (2016)
- “Rookie of the Year” Winner (2015)
- “Top Gun of the Year” Finalist (2015)
- Graduate of Aon “Catalyst” and “Accelerate” Advanced Leadership programs, in conjunction with Harvard Business School
- Aon Excellence Roundtable (2004)
- Lifetime Member of Beta Gamma Sigma (National MBA Honor Society)

#### **INDUSTRY EXPERTISE:**

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- Agribusiness
- Construction
- Cyber
- Energy
- Entertainment
- Higher Education
- Hospitality
- Luxury Residences
- Manufacturing
- Professional Services
- Public Entities
- Religious Institutions
- Retail

#### **THOUGHT LEADERSHIP:**

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- Featured Presenter, “Cyber Risk Mitigation: When insurance isn’t enough” 2015 Cyber Risk Summit. Business Insurance , San Francisco – September 2015
- Featured in Tire Review article “When Disaster Strikes” June 2015
- Featured Presenter, “Successful Risk Management & Claims Resolution” 2014 National Community Association Institute (CAI) May 2014
- Featured Co-presenter, “When Disaster Strikes, Will You Be Ready? - Understanding the risk, property claims mitigation and claims recovery process” Sacramento Valley Area Chapter of RIMS - November 2013
- Featured in Business Insurance article “Loss prevention, mitigation key for public entities to reduce claims from large-scale disasters” January 2013

- Featured in Business Insurance article “Public-sector risk managers prepare for a range of disasters” January 2013
- Co-author of Aon White Paper “India’s 2012 Regional Utility Power Outages - Guidelines for Property Damage & Time Element Insurance Claims From Service Interruption, Business Interruption, & Contingent Business Interruption” August 2012
- Co-author of Engineering Publication A2 “Extreme Weather: are you ready?” Summer 2012
- Featured in Global Finance Magazine “Natural disasters in Japan and Thailand highlight the need for companies to insure against business interruption.” 2012
- Featured in US LAW White Paper “ERM Best Practices in the Cyber World” March 2012
- Featured in Business Insurance article “Documentation helps expedite claims payment” August 2011
- Featured presenter, “Key Issues in Loss Mitigation – Is your organization prepared to respond?” Public Risk Management Association (PRIMA) Webinar - September 2010
- Featured presenter, “Managing Property Risks in Southern California” Property Risk Symposium, University of Southern California (USC) - September 2010
- Co-author of Aon White Paper: “Catastrophe<sup>2</sup>: Preparing for a Gulf of Mexico Hurricane” Featured in Business Insurance – August 2010.
- Featured presenter, “Resolving Property Losses.” Ozark Area Chapter of RIMS, Springfield, Missouri - June 2010.
- Featured presenter, “Discussion of Accident Risk Management.” Western Michigan Chapter of RIMS - February 2010.
- Featured presenter, “Key Issues in Property Loss Mitigation & Claims Presentation.” Chicago Chapter of RIMS - January 2010.
- Author of American Bar Association article: “Anxious about how to deal with the next big property loss? Plan now, save later...” Fall 2008 - Tort, Trial & Insurance Practice, Self-Insurers and Risk Managers Committee.
- Featured in Business Insurance article “Floods Soak Midwest” describing business interruption issues stemming from the devastating 2008 Midwest Floods - June 2008.
- Author of Aon White Paper: “How can you more effectively mitigate and manage a major property loss?” Featured in Business Insurance - October 2007
- Author of American Bar Association article: “Insurance: A Risky Proposition?” Summer 2006 - Tort, Trial & Insurance Practice, Self-Insurers and Risk Managers Committee.