



ARNOLD F. MASCALI
President & Founder
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SUMMARY OF EXPERTISE

Mr. Mascali is the President and Founder of ProcCor Solutions + Consulting. He is an attorney and risk management professional with more than twenty five years of experience in all aspects of property and casualty insurance law. He began his career as an insurance trial attorney in New York and New Jersey and quickly developed a national reputation as a leading insurance expert.

He joined Aon, Inc. in 2001 and rose to Managing Director of Aon's Global Property Risk Consulting group, and a member of the Aon Global Risk Consulting US Operations Board. He managed the response to some of the largest property and business interruption claims in history, arising out of catastrophes such as September 11th, Hurricanes Katrina and Sandy, and numerous other man-made and natural disasters. In January 2013 he created ProcCor Solutions + Consulting, an innovative technology and consulting firm that guides clients through pre-loss disaster preparedness and business continuity planning, and post-loss property claims, forensic accounting and project management. Mr. Mascali has been appointed as appraiser on numerous matters involving complex property and income losses.

In 2004 Mr. Mascali was selected as one of the global insurance industry's "**40 Under 40**" by Crain's Business Insurance magazine. In 2009, he was selected as a prestigious *Fellow* of the American Bar Foundation, and was appointed **Chair** of the American Bar Association's Self Insurers & Risk Managers Committee. The ABA honored Mr. Mascali in 2009 for the "Article of the Year" for his submission on attorney client privilege in an insurance bad faith claim, and his law review article in the Tort Trial & Insurance Practice Journal entitled "Contingent Business Interruption Coverage" is cited authoritatively by other professionals in the industry. Mr. Mascali's thoughts, views, opinions and commentaries are frequently sought by the media, and he has appeared on CNBC, Fox Business Channel, and Bloomberg TV and has been interviewed by USA Today, Houston Chronicle, and numerous industry publications. He is a member of the Board of Trustees for Poly Prep Country Day School in Brooklyn, N.Y., serving as the Chair of the Legal and Co-Curricular committees, and serving on the Executive committee. Mr. Mascali and his wife Elizabeth live in Princeton NJ with their two children.

OTHER RECENT PROFESSIONAL EXPERIENCE

Reliance Services Group, a division of Triten/IAG
Managing Principal -2010-2013

Founder and Managing Principal of national disaster recovery firm specializing in restoration, remediation and reconstruction projects (sold as part of Instar Services to Interstate Restoration, Dec. 2012)



Aon Risk Solutions | Property Risk Consulting

New York, New York

Group Managing Director

2001-2010

- Member, US Operations Board, Aon Global Risk Consulting
- Managing Director of Aon Global Property Risk Consulting, including Property and
- Marine Claims Advocacy, Property Risk Control, Aon Horizon claims presentation, Rapid
- Response, loss mitigation and disaster response, Aon Risk Accounting, and Captive Claims units.
- Responsible for strategic direction and management of group
- US and Americas Leader – Aon Global Rapid Response – Aon’s disaster recovery and loss mitigation resource; architect of service and manager of roll-out, marketing, sales and delivery.
- Provided insurance coverage, risk management and policy analysis consulting to Fortune 500 clients and government agencies.

Wolff & Samson, Roseland NJ (attorney)

Keenan, Power & Andrews, New York NY (attorney)

Leary, Bride, Tinker & Moran, Morristown NJ (attorney)

PROFESSIONAL DESIGNATIONS

- Selected as *Fellow* of the American Bar Foundation, September 2009
- Crain’s Business Insurance magazine’s “**40 Under 40 People to Watch**” in the Global Insurance Industry – October 4, 2004
- The American Bar Association’s **Best Article of the Year**: Confidential or Not? Attorney-Client & Work Product Privilege and the Bad Faith Claim, February, 2009
- Founder: *Procor Risk Colloquium*, June 2017

EDUCATION

- **St. John’s University School of Law**, Juris Doctor, 1991
Honors: Member and Published Author: *St. John’s Journal of Legal Commentary*
- **Bucknell University**, Bachelor of Arts, Economics, 1988
Honors: Omicron Delta Kappa Honor Society
Mortar Board Honor Society
Baseball Captain, 1988
Tau Kappa Epsilon, President

BAR ADMISSIONS AND MEMBERSHIPS

- New York & New Jersey Bars, Numerous Federal Courts, including United States Supreme Court
- American Bar Association Tort Trial & Practice Section
 - ABA Self-Insurers & Risk Managers Committee, **Chair** 2008-2009
 - ABA Property Law Committee
 - ABA Construction Law Committee
- **Visiting Lecturer**
 - Seton Hall University School of Business
 - Bucknell University
 - Embry-Riddle Aeronautical University

PRESS

- Featured expert, Louisiana Business Connection, Emergency Action Plans for Small Businesses, August 28, 2017
- Featured expert, Ebix, Risk Management: Knowing the Threats, August 10, 2017
- Quoted in Business Insurance article “Wildfires demonstrate need for Preparation”, September 7, 2009
- Quoted in Business Insurance Online article “Broker Says Firms Readier This Hurricane Season Than in ‘05” August 2009
- Featured in SNL Financial article “Storm watchers say Northeast could be due for Bill”, August 18th, 2009
- Quoted in Houston Chronicle article “Businesses knee deep in Insurance Quagmires”, October 10, 2008
- Featured Appearance on Fox Houston, Houston Morning News, October 1, 2008 to address the insurance impact and economic recovery of Houston following Hurricane Ike
- Featured Appearance on Fox Business Channel’s “Fox Business”, September 2, 2008 discussing economic impact of Hurricane Gustav
- Featured Appearance on Bloomberg TV’s “In Focus”, August 29, 2008 concerning Hurricane Gustav
- Featured in Canadian Business News Network describing launch of Canadian Global Rapid Response, April 2008
- Quoted in Best Week U.S./Canada “Cranes Add Big Dimension in Insurance Plans”, March 24, 2008
- Quoted as expert in Business Insurance magazine article “California Fires Spark Income Loss Claims, October 29, 2007
- Featured in Risk & Insurance magazine’s cover story, “Taking Time to Adjust”, July 1, 2007
- Featured in National Underwriter Property & Casualty magazine, “Risk Managers Coached on Team Approach to Claims”, April 30, 2007
- Appeared as guest on CNBC’s “Closing Bell with Maria Bartiromo” June 29, 2006

- Interviewed by the New York Times and USA Today, Reuters, Insurance Technology magazine

SPEECHES and PRESENTATIONS

- “Math or Myth: Calculating Actual Cash and Replacement Cost Values – American Bar Ass’n Property Insurance Law committee Annual Meeting – Orlando, Fla April 2017
- “Climate Change: What [some] Insurance Professionals Think” – Alliance to Retrofit Chicago Higher Education Forum, Roosevelt University, Chicago Il June 2015
- “Disaster Planning and Response: A CFO’s Guide to Insurance Recovery and Loss Mitigation Strategies” – Louisiana Certified Public Accountant Society, New Orleans, La Aug 2014
- “Hell Freezes Over – Is There Coverage?” – webinar with McCarter English, Jan 2014
- “Supply Chain Property Claims Management” Aon Global Risk Symposium, Warsaw, Poland Sept 2012
- “Coverage and Continuity in a Crisis: Disaster Preparedness, Mitigation and Recovery” (National Underwriter Webinar Series, with Zurich Insurance, July 2010)
- “Property Insurance and the Economic Recession,” Boston, Ma (RIMS Annual Conference, 2010
- “Responding in the Face of Disaster,” Rome Italy (Aon Global Risk Consulting Conference, September 2009)
- “Let’s Start at the Beginning-How the Insured/Insurer Evaluates a Risk” (American Bar Association’s Property Insurance Committee Annual Meeting, April 2008- Carlsbad CA)
- “Ready, Set, Action!”- Aon Property Symposium February 13, 2008- Ft. Lauderdale, Fla
- Business Interruption 101”, (Guest Lecturer, Seton Hall University School of Business, South Orange N.J. October 22, 2007
- “Confidential or not” Attorney –Client & Work Product Privilege and the Bad Faith Claim” (American Bar Association’s Property Insurance Law Committee Annual Meeting, April, 2007- Amelia Island, Fla)
- “Business Interruption and Other Aviation Claims” (Airline Underwriters Meeting, March 2007- Ponte Vedra, Fla.)
- “Property Challenges in the Auto Supplier’s Industry” (Auto Supplier’s Risk Forum, March 2007- Detroit Mi.)
- “Commercial Property Insurance: Building Blocks for Better Claims Handling” (Carlton, Fields, September 2006- Tampa, Fla.)
- “Property Challenges in the Auto Supplier’s Industry” (Auto Supplier’s Risk Forum, March 2007- Detroit Mi.)
- “Potential Litigation Issues Arising Out of Hurricane Katrina” (McCarter & English, March 2006- Newark N.J.)
- “Commercial Leasing A Thru Z- Insurance Basics” (New York City Bar Association, Committee On Real Property, December 2005- New York)
- “Insuring Office Property Against Loss: Myths and Realities” (New York City Bar Association, Committee on Real Property, May 2005- New York)
- “Rental Value and Leasehold Interest Losses” (American Bar Association. Tort Trial and Insurance Section, Property Law Committee, December 2004- New York)

- “Property Insurance in the Post September 11th World” (Kelley Drye June 2004-New York)
- “Property Claims Management- A View From the Top” (Delaware Valley RIMS, May 2004-Philadelphia)
- “Real World Disaster Management” (RIMS, April 2003- Chicago “When Good Products Go Bad- Managing Risk in a Product Recall” (RIMS, April 2002- New Orleans)

SELECTED PUBLICATIONS

- Co-Author, *Loss Appraisals in First-Party Claims*, Insurance Coverage Report, Spring 2017
- *Back to School : Protecting a University’s Revenue Stream Following a Catastrophic Property Loss*, URMIA Journal, July 2012
- Best’s Review, “Being There”, Contributing Columnist, November 4, 2007
- Self- Insurers & Risk Manager’s Committee, **Winter 2007 Newsletter**, (Editor-in-Chief)
- American Bar Association’s The Brief, “*Confidential or Not? Attorney- Client & Work Product Privilege and Bad Faith Claim*,” March 1,2007; **Selected Best Real Estate Article of the Year 2008**, ABA (General Practice, Solo & Small Law Firm Division)
- Self – Insurers & Risk Manager’s Committee, **Fall 2006 Newsletter**, November 6, 2006 (Editor-in-Chief)
- *Contingent Business Interruption Coverage*, **Tort Trial & Practice Law Journal, 41 Tort, Trial & Ins. Prac. L.J. 843 (2006)**
- Self-Insurers & Risk Managers’ Committee, Summer 2006 Newsletter, July 14th 2006 (Editor-in-Chief)
- Claims Management in a Post-Hurricane Katrina Environment, **Crain’s Business Insurance, March 20, 2006**
- Understanding the Fundamentals of a Business Interruption Claim, **Self-Issuers, & Risk Manager’s Committee Winter Newsletter 2006**
- Commercial Leasing A thru Z- Insurance Basics, **New York City Bar Association**, Oct 27th, 2005
- Rental Value and Leasehold Interest Losses, **American Bar Association** December 1, 2004
- Property Claims in the Blackout 2003, **Aon Network** Sept 4, 2003
- Lessons Learned from September 11th Property Claims, Specifically Addressed to Law Firms, July 20, 2003
- *Sotomayor v Allstate Ins. Co* **273 N.J. Super. 165 (1994)**
- *SEC v. Levine: Determining the Fate of Disgorged Assets Obtained in Settlement* **5 STJLC 179 (1989)** (cited as a notable article in the Bureau of National Affairs’ “Inside Information: Preventions Abuse 2004” update; Indiana Practice Series “Business Organizations: Liability for Transactions in Shares under SEC Rule 10b-5)